MOASC PURCHASING NETWORK, Inc.

the power of partnership. Oncology Supply ION AmerisourceBergen Specialty Group

Contract Fact Sheet

Competitive Price Book
Price Match Program
Aggressive Payment Terms
Inventory Management System
Financing Opportunities to Transition to Early Pay Discount Terms

Pricing

Pricing Guarantee. Oncology Supply agrees to pass through Manufacturer Price Increases (MPI) (and decreases) only as they are passed from the manufacturer. No additional price increases shall occur for the term of the agreement.

Additional MPN Price Incentives on Generic Drugs. Oncology Supply will offer MPN members an additional 5% rebate in the form of an Oncology Supply Credit on generic drug purchases per quarter for the term of the agreement.

Pharmacy Prefilled Program. Receive additional savings on Aloxi, Anzemet, Kytril, and Procrit when ordering prefilled syringes through the Oncology Supply Pharmacy (vial price less 3%).

Price Match Program

One Price Match All Price Match Program. A program of 'one price match all price match' shall be offered to the MPN membership who purchase from Oncology Supply based on the following terms:

- ZED or CIPS payment terms
- If a practice submits a price for matching to the Oncology Supply Account Manager and said price is matched, then the other members utilizing the aforementioned terms will be offered the same price.
- Price matching shall be offered at Dead Net Acquisition Cost (DNAC) plus fifty (50) basis points (0.05%).
- Price(s) to be matched must be established and documented in the marketplace. Documentation must be provided to the Oncology Supply Account Manager.

Payment Terms

Description of Payment Terms.

- **ZED (Elite Direct Debit).** Elite Direct Debit price book contains the most aggressive pricing. The ZED program drafts customer accounts on Tuesday for the prior Thursday, Friday, and Monday purchases; and Thursday for purchases Tuesday and Wednesday (2 drafts per week).
- **ZEC (Elite CIPS).** Also known as CIPS (Customer Initiated Payment System), the payment system allows customers to pay by statement via telephone by the

20th of the month following the purchases. The net of this program is approximately thirty-five (35) days.

- **Z45 Net.** Customers pay by invoice in 45 days. The MPN Z45 pricing is 25 basis points higher than the ZEC (above) price book.
- **Z75 Net.** Customers pay by invoice in 45 days. The MPN Z75 pricing is 1% higher than the ZEC price book.

Inventory Management System

Oncology Supply provides an Inventory Management System (IMS) which enables clinics to automatically order directly from Oncology Supply.

- No cost for leasing the IMS as long as the customer is in compliance with the Lease Agreement.
- Oncology Supply does not sell practice specific utilization or physician data
- There are no penalties for early termination
- Oncology Supply has no minimum ordering requirements through the IMS
- If MPN members choose to 'swap-out' their Lynx® system, then Oncology Supply has an efficient four (4) day implementation/swap process.

Transition to Early Pay Discount Terms

Oncology Supply is committed to helping MPN members achieve better pricing terms and the subsequent better prices associated with such. Oncology Supply will work with members to assist in this endeavor and welcome an open dialog to ensure the individual needs are met. The following initiatives are offered by Oncology Supply to assist MPN practices achieve movement between payment terms:

- Oncology Supply is prepared (for current Customers of Oncology Supply) to put their current outstanding balance on a 6% annual interest note with monthly payments to be paid along with the coming due payments for purchases made under the terms of this new contract, in accordance with the term elected.
- Upon expiration of the 6 (six) month term above, any unpaid residual amount will become PAYABLE IN FULL within 30 days of the 6th month.
- Oncology Supply will offer the following additional payment terms to any MPN member as they attempt to transition to ZCIPS or ZED terms for the term of the agreement:
    - Z45 Day pricing will be offered at ZCIPS pricing + 25 bps (0.25%)
    - Z75 Day pricing will be offered at ZCIPS pricing + 100 bps (1.00%)